

**RECORD OF DECISION TAKEN UNDER SCHEME  
OF DELEGATION BY MEMBER OF SENIOR  
MANAGEMENT TEAM IN CONSULTATION WITH  
PORTFOLIO HOLDER/COMMITTEE CHAIRMAN**



<b>ELT Member:</b>	Peter Haywood
<b>Service Group:</b>	Information Services
<b>Portfolio Holder/Chairman:</b>	Cllr Colin Clark
<b>Portfolio/Committee:</b>	Corporate Support And Assets

**Subject:** Storage Area Network (SAN) Host Replacement

- Decision:**
1. It is recommended to replace, install and migrate the existing HOSTS, which are coming to end of life in May 2018, onto new Hardware and appoint NVIRON as Hardware Purchaser and Implementer.
  2. To waive, in accordance with paragraph 39, Contract Procedure Rules 10.1, 10.3 and 10.4 as the nature of the market for the works to be carried out or the goods or services to be provided has been investigated and is demonstrated to be such that a departure from the requirements of the Rules is justifiable, as detailed below.
  3. To authorise capital expenditure of £80,892, in line with Financial Regulations.

**Details and Reasoning:**

The current HOSTS were installed and are supported by NVIRON Ltd and the intention is to replace with Dell hardware for the reasons outlined below.

NVIRON currently have the System Care contract to maintain and support SRBC's Domain and Firewall. A procurement through the Chest to invited suppliers for a SAN replacement kit including 5 year support was undertaken in March 2017. Dell equipment was specified for technical and compatibility reasons and 5 Dell providers were invited to quote including Dell Local Government Sales. Three bids were received from Dell, Nviron and Phonix Software. Nviron were the most competitive and as such they won the contract to upgrade the SAN's in 2017 and are well versed in the SRBC infrastructure set up. In respect of the current Hosts replacement exercise, quotes for supply and professional services were obtained from both Nviron and Phonix, with Nviron being the cheapest, as detailed below. The Council also investigated the cost of purchasing direct from Dell but this proved to be the most expensive of the three options.

The Dell EMC portfolio offers several key benefits:

- Compatibility.

The 14th Generation Servers from Dell are designed to work with SRBC's Dell Enterprise Storage and Dell Networking. This reduces the risk of non-compatibility in the Datacentre.

- **Unified Support.**  
The Enterprise Storage and Core Network that the 'Hosts' connect to and are all Dell EMC, and as a result, single vendor support is available on 24/7 Business Critical 4 Hours response. This ensures 'end-to-end' support from the manufacturer throughout the Datacentre.
- **Skills and Training.**  
The SRBC IT team has years of experience administrating Dell servers, so any additional training required would be minimal.
- **Value.**  
The SRBC IT team has evaluated the market and the Dell Hosts are the best value 'Tier 1' option available.

As Dell EMC Platinum Partners, Nvion Limited can guarantee the very best pricing available from Dell EMC through preferential discount which is not available to SRBC.

The exceptional circumstances that justify a waiver from CPRs are:

- Nvion are familiar with the SRBC network and domain as well as managing the firewall, resulting a more stable and secure environment.
- Market testing has been undertaken and Nvion have been found to be the cheapest of the three options that were tested.
- A de-support notice for the current version of Host and SAN software was received on 14<sup>th</sup> February 2018. Following receipt of this notice there is a level of urgency surrounding the procurement of the new Host to ensure future ongoing support.

**Wider Implications  
(including Financial, Legal,  
Equality and Risk):**

**Financial**

Cost of £80,892 includes professional services to acquire, install and commission the new hosts and migrate from the existing hosts which includes 5 Years maintenance and Business Critical 4 Hour response 24 Hours 365 Days (24/7).

This amount can be met from the Information Technology capital budget for 2018-19.

**Legal**

In this particular instance we are looking at intermediate value procurement

Ordinarily a tender exercise should be carried out for this type of procurement. However, for the reasons set out in the attached report it is considered that there are good reasons for not doing so here. Para 39 of the CPRs allows for a waiver of paras 10.1, 10.3, and 10.4 of CPRs in exceptional circumstances.

The specific ground that is considered relevant here is:

“the nature of the market for the works to be carried out or the goods or services to be provided has been investigated and is demonstrated to be such that a departure from the requirements of the Rules is justifiable”

**Risk**

The failure of these Hosts would result in the Failure in the IT infrastructure and applications to become inoperable rendering the Council unable to provide many Services for example Council Tax collection and Housing Benefit payments, Planning Applications, Waste Collection enquires, etc.

**Equality**

There are no equality issues arising from this report.


Report attached?  
Exempt from publication?  
If exempt, give reason(s):

Yes
No

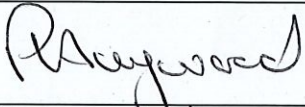
Signed:

J. Blundell
Date: 15/2/18

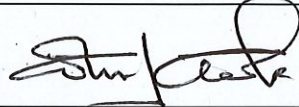
Financial Management


Date: 15/2/18

Legal Services


Date: 15/2/18

ELT Member


Date: 15/02/18

Portfolio Holder/  
Chairman

Publication Date (DST use):

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Decision template revised June 2013

**THIS DECISION WILL COME INTO FORCE AND MAY BE IMPLEMENTED FIVE WORKING DAYS AFTER ITS PUBLICATION DATE, SUBJECT TO BEING CALLED IN IN ACCORDANCE WITH THE COUNCIL'S CONSTITUTION**